

**Cabinet Sub Committee**  
**(Kyndi Ltd Shareholder Board)**

**10 June 2025**

**Kyndi Strategic Plan**

Report from: Jackie Brown, Assistant Director, Adult Social Care

**Summary**

This covering report provides an overview of the progress made in quarter 4 of 2024/25 against the approved Kyndi Business Plan.

**1. Recommendation**

1.1 The Cabinet Sub Committee is asked to note the updates in the report.

**2. Suggested reason for decision**

2.1 In order for the company to fulfil its purpose, the Shareholder should monitor progress of its objectives against the Business Plan.

**3. Budget and policy framework**

3.1 The decision is within the Council's budget and policy framework, including the Council Plan.

3.2 The receipt of regular reports to shareholder board and the opportunity to hold the Chief Executive and the Chair of the Board of Directors to account in respect of the company's performance, aids and enhances transparency and accountability of the Council's interactions with the LATCos.

**4. Background**

4.1 The Business Plan was agreed at Cabinet Sub-Committee meeting on 11 June 2024.

4.2 Key achievements during Q4 include:

- Ending the year with a positive balance sheet.
- Direct award for monitoring of 2 x schemes secured.
- Tunstall to UMO migration project continues to be on track.

- 142 Lilli installations against an expected projection of 90.
- Securing funding from Medway ASC Transformation budget to deploy Averio non-wearable TEC.
- Website and intranet development in final stages.

## 5. Key points to note

- 5.1 Kyndi ending the year with a positive balance sheet.
- 5.2 New control room located in Gun Wharf has a contractor assigned and works will commence shortly.
- 5.3 The implementation and use of Intelligent Lilli has delivered a mix of savings and cost avoidance totalling £1,636,387 for Medway Adult Social Care, overachieving by £350k.
- 5.4 Kyndi presenting to Health and Social Care students across 6 colleges in East and North Kent booked, and being delivered in Q4 24/25 and Q1 25/26. This approach will give students a better understanding of Assistive Technology, it's impact and how it can support people to remain independent.
- 5.5 Evondos – Medication Adherence system project – 22 dispensers deployed and already displaying excellent results and annualised cost savings for Adult Social Care (£224k) and pleasingly, the Acute Trust (amount being ratified).
- 5.6 Consultation on the future model of the control centre is underway.
- 5.7 Kyndi commenced the monitoring for one of the Council's Intelligent Lilli deployments for 12 months which started in Jan 2025 and also secured the installation of 100 Lilli units for a second council deployment.
- 5.8 £100k bid from the Medway Adult Social Care Transformation Budget secured to fund deployment of the Averio non-wearable TEC to detect falls utilising radar technology to distinguish falls and send alerts to family members or the Control Centre.
- 5.9 Circadacare Smart Lightbulbs now being deployed (17 currently in situ) across Residential care settings and in individuals properties. Appendix A provides the Committee with a short case study detailing improvements for the person.
- 5.10 Tunstall to UMO migration project experienced short delay (2 weeks) but otherwise on track.

## 6. Risk management

- 6.1 The risk register has been separately assessed by the Council's Chief Operating Officer.

## 7. Consultation

- 7.1 Not applicable.

## 8. Climate change implications

8.1 [The Council declared a climate change emergency in April 2019](#) - item 1038D refers, and has set a target for Medway to become carbon neutral by 2050.

8.2 There are no direct implications arising from this report or the draft strategic plan.

## 9. Financial implications

9.1 The financial implications are set out in Exempt Appendix 2 of this report.

## 10. Legal implications

10.1 The shareholders own the business, however the day to day management of the business is the responsibility of the Chief Executive and the Board of Directors. The shareholders responsibility derives from the Articles of Association (which set out the company's purpose and governance framework) and the Memorandum of Understanding sets out the operational decision making framework.

10.2 As a shareholder, the Sub Committee is entitled to receive regular reports from the Board of Directors on the company's activities, its performance, outlook over the next quarter and beyond. The shareholders need to be confident that the companies Chief Executive and the Board Directors can deliver on the approved business plan and to be informed if there are any material changes to the business plan or divergences from expected returns.

## Lead officer contact

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## Appendices

Appendix 1 - Case Study - Circadacare Smart Lightbulbs

Exempt Appendix 2 - Kyndi Group of Companies 2024/25 Q4 CEO Report

Exempt Appendix 3 – Kyndi Operations Report Q4 2024/25

Exempt Appendix 4 – Kyndi Sales & Marketing Report Q4 2024/25

Exempt Appendix 5 - Kyndi Group of Companies 2024/25 Q4 Financial Performance Report

## Background papers

None