CABINET
15 MAY 2012

GATEWAY 3 PROCUREMENT TENDER PROCESS
REVIEW AND CONTRACT AWARD: CHILDREN & ADULTS
SOCIAL CARE SYSTEM PROCUREMENT

Portfolio Holders: Councillor David Brake, Adult Services
                  Councillor David Wildey, Children’s Social Care

Report from: Rose Collinson, Director of Children and Adults

Author: Sally Morris, Assistant Director Commissioning & Strategy

Summary

This report seeks permission from the Cabinet to award a contract to the supplier as highlighted within 3.1.2 of the Exempt Appendix.

This is based upon the recently undertaken procurement process for the procurement of a new Integrated Social Care System (“Social Care System”), an electronic records management system that is used to record information about families. Currently, the Children’s and Adults Services hold client data separately to the other. By procuring the Social Care System, both the Children and Adult’s Directorates would be able to capture details of a family’s service needs. It is considered that practitioners would be able to form a better picture of a child or adults’ care requirements, reduce time dedicated to data entry of service user details, thereby enabling staff in both Directorates to spend more time with Service Users, having already formed a complete picture of the needs of the family as a whole.

Prior to its implementation, the supplier must first migrate Council data from the Children and Adults Directorate’s into the new Social Care System. This migration shall comply with the Data Protection Act 1998, and securely transfer the personal and sensitive personal data into the Social Care System.

The supplier for a Social Care System has been selected using an EU Compliant framework – Government Procurement Service – Local Government Software Application Solutions to support the analysis and delivery of operational social work and care management, meet the requirements of Professor Munro’s Child Protection Review and the Department of Health’s Putting People First Personalisation agenda.
The Strategic Procurement Board approved the commencement and delivery of this procurement requirement at Procurement Gateway 1 on 3 August 2011. The approved Procurement Gateway 1 Report relating to this Gateway 3 report is available upon request.

This Procurement Gateway 3 Report has been approved for submission to the Cabinet after review and circulation to Children’s and Adult’s Directorate Management Team meeting on 10 April 2012 and Strategic Procurement Board on 27 April 2012.

1. **Budget and Policy Framework**

   1.1 **Contract Award Decision**

   1.1.1 The decision to award a contract to the supplier as highlighted within 3.1.2 of the Exempt Appendix for this procurement requirement is within the Council’s policy and budget framework and ties in with all the identified Core Values, Strategic Priorities, Strategic Council Obligations and Departmental/Directorate service plans as highlighted within the Procurement Gateway 1 Report.

   1.2 **Urgency Report**

   1.2.1 This Procurement Gateway 3 Report and the associated decision is a matter of urgency for the Cabinet because the current system used by Children’s Social Care has been identified as “having limitations” in the Ofsted/CQC Unannounced inspection of Safeguarding and LAC in November 2011. The inspectors specified that the local authority should “ensure that the children’s case recording system enables accurate case recording and improves management oversight of case work” within six months, as an area for improvement for safeguarding children and young people.

2. **Background**

   2.1 **Permission Required From the Cabinet**

   2.1.1 This Procurement Gateway 3 Report seeks permission from the Cabinet to award a contract to the supplier as highlighted within 3.1.2 of the Exempt Appendix.

   2.1.2 This is based upon the recently undertaken procurement process of the supply of an IT system and the accompanying service contract.

   2.1.3 The new Social Care system is required to increase operational efficiency and minimise the amount of time spent on recording unnecessary client information. It will support social work/care management and give professionals the time and power to be responsive and make a difference to their clients’ life within the existing resource envelope. It will also improve our ability to report on performance and make accurate payments to social care providers.
2.2 **Contract Details**

2.2.1 **Procurement type**

The proposed award of the contract to the supplier as highlighted within 3.1.2 of the Exempt Appendix relates to a Services procurement requirement.

2.2.2 **Contract duration**

The contract is proposed to commence on 30 April 2012 and conclude on 31 March 2014 with an option to extend (on an annual basis) for a further maximum period of five years.

2.2.3 **Contract value**

The total contract value associated with this contract is shown in the exempt appendix.

2.3 **Procurement Tendering Process**

2.3.1 In line with Medway Council’s Contract Procedure Rules this procurement requirement was subjected to a formal Mini-Competition Tender process in line with Medway’s Contract Procedure Rules. This was undertaken via a EU Compliant Framework.

2.3.2 The EU Compliant Framework used is the – ‘Local Government Software Application Solutions - Social Care related Software Application Solutions’ which was set up and managed by Government Procurement Services Framework agreement.

2.3.3 This EU Compliant Framework is applicable for use by Medway Council as prescribed within the Original OJEU notice LGSAS Framework agreement framework agreement number RM 865 dated 27 July 2011.

2.3.4 The protocols of the EU Compliant Framework Provider required Medway Council to compete requirements by issuing an Invitation To Tender Mini competition documents were issued to 12 tenderers (listed below) simultaneously on 22 December 2011 with instructions to return tenders by 12:00 on 13 January 2012.

- Azeus Systems Limited
- Bramble.cc Limited
- CACI Limited
- Capita Group, The
- Civica UK Limited
- Corelogic Ltd
- Lagan Technologies Ltd
- Liquidlogic Ltd
- Mouchel Management Consulting Limited
- Northgate Information Solutions UK Limited
- Oxford Computer Consultants Ltd
- System Associates
2.3.5 Subsequently, two companies returned the Invitation To Quote document within the prescribed deadline for completed submissions of 12:00 on 13 January 2012 as defined within the Invitation To Quote document.

2.3.6 The evaluation criteria set within Invitation To Quote Most Economically Advantageous Tender (MEAT) based upon a composite mixture of quality and price 80% for quality and 20% price equating to 100% in total.

2.3.7 After a compliance check against the instructions set out in the Invitation To Quote, two compliant submissions were evaluated. The results of this evaluation process are set out in the Exempt Appendix.

3. **Options**

In arriving at the preferred option as identified within Section 4.1 ‘Preferred Option’, the following options have been considered with their respective advantages and disadvantages.

3.1 **Options Resultant From Procurement Tender Process**

This procurement tendering process has resulted in the following procurement contract award options:

3.1.1 **Do not award any contract and cancel the procurement process**

The option of not awarding any contract and cancelling the procurement process has been considered. However, there is no justification for not awarding this contract to the supplier highlighted within 3.1.2 of the Exempt Appendix, since it provides best value, has been delivered in accordance with the original advertisements and associated procurement documentation. This option has therefore been discounted.

Advantages – Cost savings to the Council in not procuring a new system.

Disadvantages – The authority would not meet the requirements of:
   a) the Ofsted announced inspection of safeguarding and LAC of 2011;
   b) Professor Munro’s Child Protection Review without investing in improvements to the current children’s case recording system; or
   c) the Department of Health’s “Putting People First Personalisation” agenda if they maintained the existing systems.

3.1.2 **Award contract to the contractor as highlighted within the Exempt Appendix.**

The option of awarding the contract to the contractor as highlighted within the Exempt Appendix has been considered. The advantages and disadvantages of this option are set out below:

Advantages – The council would be procuring a product already used effectively in a number of authorities, (see exempt Appendix 3.1) which meets the outcomes of our specification.
Disadvantages – Cost and resource implications in procuring and implementing the Social Care System.

3.1.3 Alternative option

The alternative option is that the Council remains with the current provider of the Electronic Social Care Record for both Children’s and Adult Social Care.

Advantage – Cost savings to the Council in not procuring a new system.

Disadvantages – The electronic system currently used by Children’s Social Care has been identified as having limitations by the Ofsted unannounced inspection in November 2011.

The current system does not meet the Munro review requirements, and it is highly unlikely that the current provider will improve or adapt the system to meet these requirements. The current provider has created a new Children’s social care system to meet these needs. To meet the Munro review requirements, would necessitate procuring the current supplier’s new system, which would in turn involve the full procurement process and additional funding would be necessary for this.

4. Advice and analysis

4.1 Preferred option

Further to an extensive review of procurement contract award options as highlighted within section 3 ‘Options’ above. The following preferred procurement award option is recommended to the Cabinet, and reasons for this recommendation are set out.

The preferred option is 3.1.2 - Award contract to the contractor as highlighted within the Exempt Appendix.

The recommended preferred option is the most viable option for contract award because the proposed contract award meets the requirements, as set out in Section 2 ‘Business Case’ within the Gateway 1 Report (and the associated specification) in the following key areas:

- The tender response and associated demonstrations clearly outline that the preferred system provides a more flexible and adaptable system that will meet the emerging and changing needs of Social Care.

- The preferred system is a fully integrated Children and Adult’s Social Care System, which will allow the sharing of relevant data between the divisions to provide consistent care and support to the family as a whole.

- It provides a logical workflow, supporting case management and will increase operational efficiency and minimise the amount of time spent recording unnecessary client information.
• The preferred system has demonstrated that it provides, maintains and supports statutory reports, National Indicators to the DfE and DOH and has capacity to include local performance management reports required by the authority.

• The effective management and monitoring of service performance has been clearly demonstrated, enabling managers to allocate work to team member, set target delivery timeframes and run standard reports to review workload and output, including compliance with timescales.

• The preferred system supports the Department of Health’s “Putting People First Personalisation Agenda”, including the Citizen’s Portal to enable Service Users to undertake parts of their own assessment and support plan.

• It has been clearly demonstrated that the preferred system can be interfaced with other IT systems in Medway Council, including Integra, Lagan (CRM) and Idox (EDRMS) and can also be used with Health, if required.

• An adoption module has been demonstrated which dictates that data will no longer have to be captured outside of the social care system.

• The tender response and demonstration has shown an effective chronology tool, which can be used in both divisions.

• The preferred system can be supported by the ICT infrastructure available to the council.

• The preferred system has safeguarding facilities to protect personal data and sensitive personal data from inappropriate use and distribution.

4.1.1 Procurement Project Outputs / Outcomes

The following procurement outcomes/outputs identified as important at Gateway 1 to the delivery of this procurement requirement have been appraised in the table below to demonstrate how the recommended procurement contract award will deliver said outcomes/outputs.
<table>
<thead>
<tr>
<th>Outputs / Outcomes</th>
<th>How will success be measured?</th>
<th>Who will measure success of outputs/outcomes</th>
<th>When will success be measured?</th>
<th>How will recommended procurement contract award option deliver outputs/outcomes</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Successful appointment of supplier to deliver required solution based on specification and business requirements identified</td>
<td>Successful procurement of required application that meets the needs of Children &amp; Adults Services.</td>
<td>Social Care Systems Project Board, Social Care Systems Operational Group, Finance Monitoring Group and ICT.</td>
<td>As soon as the new system is operational it will include the monitoring and reporting requirements set out in the Implementation Plan</td>
<td>Supplier selected based on ability to deliver required solution</td>
</tr>
<tr>
<td>2. Successful appointment of supplier who can deliver agreed solution within agreed timescales</td>
<td>Successful procurement of required application that meets the needs of Children &amp; Adults Services.</td>
<td>Social Care Systems Project Board, Social Care Systems Operational Group and Finance Monitoring Group and ICT.</td>
<td>Monitored throughout Implementation to an agreed project plan and close working with the supplier</td>
<td>Supplier selected based on ability to deliver required solution within timescales</td>
</tr>
<tr>
<td>3. Successful delivery of application that meets the needs of the Children’s &amp; Adults directorate.</td>
<td>The system Implementation plan will include evaluation with all key stakeholders at key points of implementation to ensure that the new system is meeting the needs of the directorate</td>
<td>Social Care Systems Project Board, Implementation Project Group (to be set up), Social Care Systems Operational Group and Finance Monitoring Group and ICT.</td>
<td>Monitored throughout the process by close working relationship with the successful supplier through the life of the implementation. As above?</td>
<td>Supplier selected based on ability to deliver required solution</td>
</tr>
</tbody>
</table>
4.1.2 Procurement Project Management

This procurement project will be taken through the remainder of the Gateway Procurement Process through the utilisation of the following project resources and skills -

Social Care Systems Board
Implementation Project Group (to be set up)
Children and Adult’s DMT
Social Care Systems Operational Group
Finance Monitoring Group
A dedicated Project Manager, ICT and Systems Support

4.1.3 Post Contract Award Contract Management

The contract management of this recommended procurement contract award will be resourced post award through the following contract management strategy

Social Care Systems Board
Social Care Systems Operational Group
Finance Monitoring Group
Project Manager, ICT and Systems Support

The contract will be managed through the Systems Support Team in close liaison with ICT Systems Support and reporting the Social Care Systems Board.

4.1.4 Other Issues

The following issues have been identified that could potentially impact the recommended procurement contract award and justification has been provided accordingly as to how such issues have or will be mitigated

There are major projects being undertaken by ICT as part of the BfL programme. There is a risk that both the BfL programme and Children & Adults directorate will require the resources of ICT at the same time during the implementation of the new system.

We will mitigate the above risk by ensuring that the communication between ICT Support Team is co-ordinated to take into account the BfL timetable.

The Systems Support team provides the support for children and adults social care systems and there is a risk that the demands of introducing new systems whilst continuing to maintain the current system, could overload the support team resource.

The Systems Support Team will, throughout the implementation, liaise with all stakeholders to ensure that the service is being maintained and where there is no risk of the service provision being compromised; alerts will be escalated to the Social Care Systems Board. Additional temporary systems support staff will be secured if required. The introduction of the performance hub in the
directorate through the BFL programme will support a key aspect of the systems team current work i.e. data quality and clear resource from this team will be identified to support the systems implementation.

4.1.5 TUPE Issues

Further to guidance from Legal Services, Human Resources and the Strategic Procurement Team, it was identified at Gateway 1 that although this procurement contract award is related to a Services procurement, TUPE does not apply to this procurement process. Therefore, there are no TUPE implications resultant from this recommended procurement contract award.

5. Risk Management

5.1 Risk Categorisation

The following risk categories have been identified as having a linkage to this recommended procurement contract award:

- Procurement process
- Contractual delivery
- Service delivery
- Reputation / political
- Health & Safety
- Equalities
- Sustainability / Environmental
- Legal
- Financial
- Other/ICT*

For each of the risks identified above further information has been provided below:
<table>
<thead>
<tr>
<th>Risk Categories</th>
<th>Outline Description</th>
<th>Risk Likelihood</th>
<th>Risk Impact</th>
<th>Plans To Mitigate Risk</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) Procurement</td>
<td>Buying Solutions Framework procurement route does not deliver required outcomes.</td>
<td>D</td>
<td>II</td>
<td>Close liaison with procurement department throughout process seeking advice and guidance on correct approach</td>
</tr>
<tr>
<td>process</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>b) Contractual</td>
<td>Failure of the contractor to deliver required solution</td>
<td>D</td>
<td>II</td>
<td>A clear Implementation Plan will be agreed with key milestones which will be monitored buy the Project Manager and the Implementation Project Group against the agreed specification and contract arrangements.</td>
</tr>
<tr>
<td>delivery</td>
<td></td>
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<tr>
<td>c) Service</td>
<td>Failure of contractor to deliver against agreed timeframes</td>
<td>D</td>
<td>II</td>
<td>Close monitoring of implementation plan, escalating risks and issues with the supplier, the Implementation Project Group and systems project board.</td>
</tr>
<tr>
<td>delivery</td>
<td></td>
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<tr>
<td>d) Reputation /</td>
<td>Negative reputation if procurement is not seen as fair, does not deliver benefits particularly in the current financial climate Risk to the reputation of the authority if there is a disruption in service as an outcome of the procurement process affecting inspection outcomes</td>
<td>C</td>
<td>II</td>
<td>Close liaison with procurement in terms of approach and close evaluation of suppliers to ensure solutions can deliver potential benefits Ensure there is a comprehensive mobilisation plan in place as part of the implementation process to address any potential migration of data risks and fully test the system before introducing live.</td>
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</tr>
<tr>
<td><strong>e) Health &amp; Safety</strong></td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>f) Equalities</strong></td>
<td>By failing to take equalities into account when procuring and implementing the system may discriminate against users with a disability/impairment or other relevant social identities e.g. BME, sexual orientation etc</td>
<td>D</td>
<td>III</td>
<td>Ensure the contract is awarded to a supplier whose system meets the needs of those users with specific needs are or identities.</td>
</tr>
<tr>
<td><strong>g) Sustainability / Environmental</strong></td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>h) Legal</strong></td>
<td>Local authorities have a statutory duty to hold electronic social care records The Council must ensure that both the data migration and the use of the new Integrated Social Care System complies with the Data Protection Act 1998</td>
<td>A</td>
<td>III</td>
<td>Compliant procurement procedures have been followed to ensure a system is procured, should the contract be awarded. Ensure that there is a Data Processor Agreement in place with the Contractor responsible for the data migration of personal and sensitive personal data. These safeguards must specify, but would not be limited to (i) Data Security (ii) Fair Processing and (iii) Restrictions on access, where appropriate Ensure that the Council creates and implements a policy and/or procedures for the appropriate Data Use and Management of the new Integrated Social Care System, including training, to reduce risk of data security breaches Ensure that the Council only shares data held within the new Integrated Social Care System in accordance with the Information Sharing Agreement</td>
</tr>
<tr>
<td>i) Financial</td>
<td>Maintenance costs will need to be paid to both the current supplier &amp; future supplier during the migration/implementation process. Possibility of unforeseen costs or solution is more expensive due to our requirements. The Information Commissioner's Office, the UK's independent authority to uphold information rights, can impose a financial penalty of up to £500,000 for data security breaches.</td>
<td>B</td>
<td>II</td>
<td>The current suppliers maintenance cost is already budgeted for. Funding requirements will be identified for the new suppliers’ maintenance costs, should the contract be awarded. Likelihood of increased costs mitigated throughout procurement process through rigorous clarification of the pricing schedule with the supplier and identification of all costs and associated budgets in the Implementation Plan. Ensure that there is a Data Processor Agreement in place with the Contractor responsible for the data migration of personal and sensitive personal data. These safeguards must specify, but would not be limited to (i) Data Security (ii) Fair Processing and (iii) Restrictions on access, where appropriate; Ensure that the Council creates and implements a policy and/or procedures for the appropriate Data Use and Management of the new Integrated Social Care System, including training, to reduce risk of data security breaches; Ensure that the Council only shares data held within the new Integrated Social Care System in accordance with the Information Sharing Agreement.&quot;</td>
</tr>
</tbody>
</table>
| j) Other/ICT* | 1) There are major procurements currently being undertaken by ICT in the BfL programme. There is a risk that both the BfL programme and Children & Adults directorate will require the resources of ICT at the same time.  
2) Ensure the system is flexible and adaptable to be updated to meet the changing requirements of social care.  
3) Ensuring that migration of data from the current systems is carried out effectively and in compliance with the Data Protection Act 1998. | B | II | 1) We will mitigate the above risk by ensuring that the communication between ICT Support Team is co-ordinated to take into account the BfL timetable.  
2) This has been covered in the system specification and evaluated accordingly; to ensure that should the contract be awarded the supplier is capable of meeting these requirements.  
3) Should the contract be awarded, both the project manager and systems team will plan the data migration and liaise closely with the business and successful supplier to ensure that data migrated is correct before sign off. Close liaison with ICT and Legal Services to ensure that data migration is compliant with the Data Protection Act 1998. |
6. Consultation

6.1 Internal (Medway) Stakeholder Consultation

6.1.1 Before commencement of the procurement process in order to direct and inform the specification a wide range of stakeholders were engaged.

As part of this procurement project, the following internal stakeholder consultation was required and was undertaken before the commencement of the procurement project in order to direct the specification:

Representatives from both children and adults social care, Independent Reviewing Officers, Performance Management were consulted on the requirements they have of the system both locally and nationally

- ICT were involved in the creation of the specification to ensure that a new system meets Medway Council’s ICT service standards.

- Children’s and Adults Systems Support Team were involved in the creation of the specification to ensure that the system will be flexible and adaptable to meet the ever-changing needs of Social Care.

- Business Support’s Exchequer Services department and Finance were included in the creation of the specification in respect of the finance modules included in the application due to Medway Council’s corporate system making payments and collecting income and the requirement of finance in respect of budget monitoring.

- Corporate Performance management team were involved in specifying the reporting requirements required to support national returns and local performance monitoring requirements.

6.1.2 During the procurement process in order to aid the evaluation process

As part of this procurement project, the following internal stakeholder consultation was undertaken during the procurement process in order to aid the evaluation process

Representatives from both children and adults social care, Independent Reviewing Officers, Performance Management, Social Care Contracts and Financial Assessment Officers have been instrumental in the evaluation process, including evaluating the tender responses, attending supplier demonstrations and site visits to local authorities who use the systems.

ICT attended demonstrations of the systems and have reviewed and evaluated the technical specification documents and drawn up the technical architecture to ensure that the suppliers meet Medway Council’s standards.

Children’s and Adults Systems Support Team were involved in the creation of the specification to ensure that the system will be flexible and adaptable to meet the ever-changing needs of Social Care.

Performance management staff supported the evaluation to identify the system best able to support the performance monitoring requirements.
6.1.3 Post procurement/tender award in order to aid the contract management and monitoring process

As part of this procurement project, the following mandatory consultation will be required and will be undertaken post procurement/tender award in order to aid the contract management process

Social Care Systems Board
Implementation Project Group
Social Care Systems Operational Group
Finance Monitoring Group
Performance monitoring hub
Project Manager, ICT and Systems Support

6.2 External Stakeholder Consultation

6.2.1 Before commencement of the procurement process in order to direct the specification

As part of this procurement project no external stakeholder consultation was required nor undertaken before the commencement of the procurement project in order to direct the specification.

6.2.2 During the procurement process in order to aid the evaluation process

As part of this procurement project no external stakeholder consultation was required nor undertaken during the procurement process in order to aid the evaluation process.

6.2.3 Post procurement/tender award in order to aid the contract management process

As part of this procurement project, the following external stakeholder consultation will be required and will be undertaken post procurement/tender award in order to aid the contract management process

Out of Hours Service Provider
Looked after Children designated nurse
Health visitor and school CP requirements on domestic abuse notifications

7. Strategic Procurement Board

7.1 The Strategic Procurement Board considered this report on 27 April 2012 and supported the recommendations set out in paragraph 9 of this report.

8. Financial and legal implications

8.1 Financial Implications

8.1.1 The financial implications of this recommended procurement contract award as per the preferred option highlighted at Section 4.1 ‘Preferred Option’ and the recommendations at Section 9 are explained in the exempt appendix.
8.1.2 Detailed finance and whole-life costing information is contained within Section 2.1 Finance and Whole-Life Costing of the Exempt Appendix at the end of this report.

8.2 Legal Implications

8.2.1 The legal requirement is to award the contract in accordance with the evaluation criteria published in the Invitation to Tender which in this case was to award the contract to the most economically advantageous tender. On the basis of the scoring of the said evaluation criteria, applying the evaluation methodology, the recommendations in the report are consistent with that legal requirement.

8.2.2 The recommended procurement contract award as per the preferred option highlighted at Section 4.1 ‘Preferred Option’ and the recommendations at Section 9 has the following additional legal implications which the Cabinet must consider:

8.2.3 The migration, storage and use of electronic data must comply with the Data Protection Act 1998. The Council must therefore ensure that before any data is migrated, it has in place with the successful contractor, a Data Processing Agreement. The contractor must specify its method of migrating the data, which must be approved by the Director for Children and Adults and the Council’s Data Protection Officer.

8.2.4 In terms of ensuring organisational compliance by its own staff, the Council must create and implement a policy and/or procedures for the appropriate Data Use and Management of the new Integrated Social Care System, including training, to reduce risk of data security breaches.

8.2.5 The Council must also ensure that any sharing of its data with external agencies is shared only in accordance with the Information Sharing Agreement.

8.3 Procurement Implications

8.3.1 This recommended procurement contract award as per the preferred option highlighted at Section 4.1 ‘Preferred Option’ and the recommendations at Section 9, has the following procurement implications, which the Cabinet must consider

8.3.2 The estimated value of the contract was above the EU procurement threshold of £156,442 for services contracts.

8.3.3 EU procurement legislation prescribes that all procurements with anticipated aggregate values equal to or above the threshold over the entire contract duration must be subject to the full rigors of the EU Regulations.

8.3.4 The agreed route for this procurement was the use of the new Local Government Software Application Services framework within the Buying Solutions’ framework agreement.
8.3.5 The new Local Government Software Application Services framework is a compliant EU framework set up by the GPS and it is accessible to public sector organisations such as Medway Council.

8.3.6 The procurement procedures used would have been subject to the general principles of the EU Directives to treat all operators equally and to act in a non-discriminatory and transparent manner.

8.3.7 The client department must liaise with Legal regarding the mitigation of all risk surrounding Data Migration and complete all necessary contractual requirements in accordance with the Contract Procedure Rule. The Client department is also advised of the need to adhere to the protocols of the Local Government Software Application Services Framework to reduce the possibility of a challenge of the grounds of ineffectiveness.

8.4 ICT Implications

8.4.1 This procurement requirement and its associated delivery as per the preferred option highlighted at Section 4.1 ‘Preferred Option’ and the recommendations at Section 9 ‘Recommendations’, has the following ICT implications which the Cabinet must consider:

8.4.2 ICT resources are limited and prioritised to deliver the Better for Less programme. This may impact on their ability to deliver the requirements of the social care implementation.

8.4.3 There will be increased server configuration and support required for the delivery of the new social care systems. It is important to note that additional SLA charges associated within the increase in support required are to be discussed.

8.4.4 There will be a requirement by ICT to support 4 social care systems for a period of time (V98, CareDirector, RAISE and the new system). Implementation of the social care system should be planned in conjunction with other initiatives taking place across the Council and prioritised by CMT to ensure that ICT have clear direction on priorities.

9. Recommendations

9.1 The Cabinet is requested to approve the procurement contract award to the contractor as outlined within section 3.1.2 ‘Procurement Contract Award Recommendation’ of the Exempt Appendix subject to Council agreeing the addition to the capital programme as set out below.

9.2 The Cabinet is asked to recommend to Full Council that the scheme for the acquisition and implementation of a new ICT integrated system for Social Care be added to the Council’s capital programme at a project cost of £1,317,895 as set out in section 2.1.1 of the Exempt Appendix.
10. **Suggested reasons for decision(s)**

10.1 The recommendations contained within Section 9 ‘Recommendations’ above are provided on the basis of the Most Economically Advantageous Tender (MEAT) based upon a composite mixture of quality and price. The proposed contractor has adequately demonstrated that they can meet the specification contained in the Mini-Competition Documents.

**Lead officer contact**

<table>
<thead>
<tr>
<th>Name</th>
<th>Sally Morris</th>
<th>Title</th>
<th>AD – Commissioning &amp; Strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department</td>
<td>Commissioning &amp; Strategy</td>
<td>Directorate</td>
<td>Children and Adults</td>
</tr>
<tr>
<td>Extension</td>
<td>4049</td>
<td>Email</td>
<td><a href="mailto:sally.morris@medway.gov.uk">sally.morris@medway.gov.uk</a></td>
</tr>
</tbody>
</table>

**Background papers**
The following documents have been relied upon in the preparation of this report:

<table>
<thead>
<tr>
<th>Description of document</th>
<th>Location</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gateway 1 Report</td>
<td>W:\Commissioning_and_Strategy_Division\SOCIAL CARE SYSTEMS PROCUREMENT\1 9 7 11 Gateway 1 High Risk Social Care Systems Acquisition V1 20.7.11.doc</td>
<td>3.8.2011</td>
</tr>
<tr>
<td>Munro Final Report</td>
<td>Department for Education (website)</td>
<td>10.5.2011</td>
</tr>
<tr>
<td>Ofsted announced Inspection of Safeguarding and LAC</td>
<td>Ofsted (website)</td>
<td>October 2011</td>
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